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# entrepreneur

The Vizagapatam Chamber of Commerce and Industry





## President's Message...

### Greetings from the Executive Committee of VCCI!!

I would like to reminisce a very productive year that has gone by. A deep sense of veneration and appreciation fills me at some of the tasks fulfilled and some of the goals achieved by our prestigious 88 years old Institution. It has been my honour to lead this journey. We did our best to deliver on the high confidence entrusted on us to take the chambers stature to its next level.

In a first of its kind initiative in the history of VCCI, realizing the need for global interconnectedness and forging strong bonds with world economies, for expanding trade and investment opportunities, we mounted an a business delegation to South Korea in second week of April, 2019 when we had very fruitful and meaningful discussions with the Indian Ambassador in South Korea, Members of Korean Chamber of Commerce, members of very prestigious CEO club of South Korea, Indian Chamber of commerce in South Korea and B2B meetings with several manufacturing companies and traders. The visit was so successful that we are receiving many enquiries for possible investments by South Korean companies in Andhra Pradesh. We are pursuing with concerned governmental agencies to take them forward.

With the inspiration of VCCI, as a part of CSR one of our esteemed members, M/s K.Ramabrahmam & Sons donated a Medical Ambulance with all lifesaving equipment's at a cost of over Rs.13 lakhs to ITDA Paderu to providing transport for patients from district tribal areas to hospitals.

VCCI made its presence felt for the first time in India's leading business channel - ET NOW - as panel member on VIZAG - SME Jewel of the East Coast. We also organised a seminar to promote India - Indonesia bilateral relations to promote the existing trade and investment opportunities in Indonesia.

Our most important and prestigious event of the year The Annual General Meeting and VCCI Excellence Awards function is scheduled for 17th Jun,2019. Mr. G Mallikarjuna Rao, Group Chairman GMR Group is the Chief Guest for the awards function. This year we have made the competition open for other than VCCI members also in Visakhapatnam region.

Now that the new Government is in place, we are positive that the Government will continue with existing reforms as well as take new initiatives to achieve economic growth and focus on ease of doing business, while keeping the cost of doing business low. Needless to say emphasis of the Government should be on digitalization and automation in manufacturing and service sectors. It is said that the responsibility of good government lies not just with government themselves but also with every other part of the system they operate in, including non-governmental organisations, media and the public. Having said this we at VCCI would collectively and assiduously work with the Government towards achieving an inclusive and prosperous Andhra Pradesh.

I would like to extend my appreciation to everyone at the Chamber for their harmonious cooperation and encouragement that helped us to focus on the Chamber's goals.

Let us remain inspired and work diligently in taking VCCI to greater levels in the years to come.

Best regards,

**DV Raju**  
**President**



## Secretary's Message...

Firstly, let me say that I have enjoyed this year serving VCCI as Secretary.

The goal of my report is to outline the events and activities of VCCI during the past year



### Events:

This year we conducted seminars and meetings on varied subjects like GST, Intellectual Property rights for MSME, Opportunities and Challenges for MSMEs, Solar energy workshop, meeting with Dy. Director of MSME, New Delhi, seminar on PM MSME Loan scheme, GST Conclave with Mr. Bimal Jain, seminar on Export Promotions and internal Trade, meeting with Mr Ambareesh Baliga, stock market analyst etc.

### Meetings with foreign delegations:

We had conducted a meeting with the British High Commissioner and organised a business seminar with the Consulate General of Indonesia.

### Programmes by Ladies wing:

The Ladies Wing organised a two day event "Smart Ideas for success". The first day was a workshop of arts and crafts as a business. The second day was devoted to the field of pets as a business proposition.

### Trade Fair:

VCCI in association with the Bengal Chamber of Commerce and Industry and GS Marketing Associates conducted the India International Trade Fair where more than 400 stalls of various products were put up.

### Other activities:

A presentation by Mr. John Castellanos on the 'History of Vizag'. Farewell to District Collector Mr. Pravin Kumar.

### Service projects and CSR:

A free help desk facility for GST was provided once a week for a duration of six weeks for VCCI members.

VCCI Initiated and led a candle light vigil along with citizens of Vizag as a mark of respect and to pay homage to the martyrs of the Pulwama terror attack.

Inspired M/s. K. Ramabrahmam and Sons to donate an ambulance to ITDA, Paderu.

### International relations:

A 12 member delegation visited South Korea and held meetings with the local Chamber of Commerce, officials of the Indian Embassy, Global CEO's Club of South Korea, etc.

I thank the President, Managing Committee, all the members of the Executive Committee and all members of VCCI for their unstinting support and cooperation. I look forward to the next year with enthusiasm and hope for a rewarding and fruitful year.

**G. Veeramohan**  
Hony. Secretary

## From the Editor's Desk...

### *A breath of fresh air*

Greetings to all the members.

This edition of Entrepreneur is the last issue for the VCCI year 2018-19. We have successfully released one issue every four months in the last one year.



Apart from a roundup of all the events

done or supported by VCCI, an article of general interest titled 'Once Upon a Time' chronicled events of importance in the history of Vizag.

I would like to thank members for their contributions and support for events conducted by VCCI.

The State of Andhra Pradesh has a new Government under the dynamic leadership of our new Chief Minister Sri Y.S. Jaganmohan reddy. A new Government often give new hopes to the people.

Visakhapatnam is the largest city in the state of AP with great potential for growth. The focus points for the growth of Vizag are

1. Providing 24 hours water for residential and industrial purposes
2. Controlling pollution
3. Providing proper drainage system and adequate sanitation
4. Providing parking all over the city, especially in commercial areas
5. Quality Education for all
6. Employment opportunities within the city for the students graduating from Vizag Colleges / Institution
7. Development of tourism
8. Focus on IT Industry and to make Vizag an IT hub at par with Hyderabad, Bangalore, etc.
9. Development of Industrial parks to invite more investment into the city
10. New airport with dedicated connectivity
11. Metro and public transport
12. Special road corridor for Port connectivity

VCCI and the people of Visakhapatnam are hoping that the Government will take up all the issues listed above that will cater to the needs of the citizens and the business community in the city and make Visakhapatnam a preferred city to live in.

**Ravi Godey**  
Editor

### Editorial Team

**Mrs. Sandhya Godey**

**Ms. Ramani Gandhavarapu**

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# BUSINESS DELEGATION TO SOUTH KOREA

Advancement of technology has brought the countries across the globe closer and opened up new markets and avenues for business expansion. This has also greatly increased the need for mutual co-operation, collaboration and exchange of information between trade and industry bodies of the various nations. This laid the foundation for the idea of leading a business delegation to a developed country. What could be a better destination than South Korea when it comes to learning about technological advancement & exploring business opportunities. In this connection, The Vizagapatam Chamber of Commerce & Industry planned a business delegation to South Korea from 8th - 11th April 2019. The PHD Chamber of Commerce coordinated with the Indian Embassy in South Korea & other Chambers of Commerce in arranging the visit.

Information about the delegation was shared among members via e-mail & expressions of interest were sought. The VCCI business delegation comprised of 12 delegates with 4 Executive Committee Members & 7 Members from varied sectors such as Sea Foods, Logistics, Solar Energy, etc. and Dr. Ranjeet Mehta, PHD Chamber of Commerce with whom we have signed MoU. The Ambassador of India at the Indian Embassy at Seoul assisted in organizing meetings with industrialists and CEOs of various companies.

## Meeting with Chairman and CEOs of Global CEO Club of South Korea

VCCI delegates met the Chairman and CEOs of Global CEO Club of South Korea wherein 12 CEOs of different companies participated and interacted to get first-hand information about the existing business opportunities in South Korea as well as Investment opportunities in India. They also hosted a lunch in the honour of the delegation.



## Meeting with Indian Chamber of Commerce in Korea (ICCK)

The Delegates also had meetings with the members of Indian Chamber of Commerce in Korea (ICCK). The best part of this delegation was the B2B meetings with various companies arranged by the ICCK and Ambassador of Indian Embassy that were well arranged to make good use of our limited time.

There was a good response from the companies with whom the delegation had meetings. One of the companies namely, M/s Mecen IPC Co. Ltd in South Korea have shown interest in setting up a plant manufacturing XLPE foam products in Andhra Pradesh and requested us to help them. XLPE foam has wide range of the applications mainly in insulated wall paper and various kinds of the mats for children, picnic, camping, etc. as well as insulation of HVAC duct, air conditioner pipe etc.



## B2B Meetings with various companies

The delegation met about 20 manufacturing and trading companies and interacted with them about investment possibilities. The most important meeting with seafood importers in South Korea and Solar Energy Panel manufacturer etc. We are getting many enquiries from various companies and we will pursue them with government policies.





## Deliberations with Korean Chamber of Commerce

VCCI is in the process of signing MOUs with Korean Chamber of Commerce, Global CEO club and Indian Chamber of Commerce Korea for mutual cooperation. It was indeed our much needed first initiative in this direction. We are glad that our mission was highly successful.



## Meeting with the Ambassador and Second Secretary in Indian Embassy

VCCI met the Ambassador of India in South Korea, Ms. Sri Priya Ranganathan and Second Secretary Ms. Nayantara Dabariya who guided us about investments possibilities in South Korea. VCCI also briefed them about our activities. The Embassy helped us a great deal in organising various meetings. The Embassy is exploring the possibilities of shrimp exports into South Korea from India.



## What Delegates says:

"Delegation to South Korea was an eye opener and interaction with local Chamber and our Embassy gave enough inputs and opportunities to explore and grow the business. These interactions should be on a regular basis with different countries and also to send opportunities to all members"-  
**Mr. R Satish**, Hony. Treasurer, VCCI



"I had the opportunity of interacting first-hand with the Indian Ambassador to South Korea Ms. Sripriya Ranganathan to personally coordinate meetings with several Korean companies both related to my industry and also other sectors for getting exposure. Coordination of Korean Chambers of Commerce and their hospitality was something to remember. Brilliant effort by President and VCCI. Congratulations to DV Raju."- **Mr. Sudarsan Swamy**, Managing Director, M/s SM Renergy Pvt Ltd

"The trip to South Korea was a perfect blend of cultural and economic bonding between our countries. A very well planned interaction of both the business communities, looking forward to meaningful association. It was a perfect kind of business delegation. Professionally organized. It was a very good learning experience. - **Mr. P V Narasimha Rao**, Managing Director, Vizag Conventions

**Mr. Pawan Kumar** of Sprints Exports Pvt Ltd & **Mr. Rajagopal Chowdhary** of Devi Fisheries briefed about their experience and the scenario of exporting shrimp to South Korea and the barriers involved. They hoped that their visit will give fruitful results as far as export of shrimp to South Korea is concerned.

**Mr. K.V. Krishna Kumar** expressed his happiness and great appreciation for organizing this very important business tour to South Korea by VCCI for the first time. He was impressed with the kind of useful meetings and appreciated the efforts of Indian Embassy and PHD Chamber of commerce.

Everyone appreciated the effort put by Mr. DV Raju for coordinating the trip.



## KOREAN HISTORY

In 1905 Korea came under Japanese rule. After Japan's defeat in 1945, the United States and the Soviet Union divided the peninsula into two zones of influence. By August 1948, the pro-U.S. Republic of Korea (or South Korea) was established in Seoul led by the strongly anti-communist Syngman Rhee.

In the north, the Soviets installed Kim Il Sung as the first premier of the Democratic People's Republic of Korea (DPRK), better known as North Korea, with its capital at Pyongyang.

### KOREAN WAR

South Korea's declaration of independence in 1950 led North Korea, backed by China and the Soviet Union, to invade its neighbor in an effort to regain control of the entire peninsula.

U.S. and United Nations troops fought alongside South Korean forces in the Korean War, which would cost some 2 million lives before it ended in 1953. Since then the Army has been ruling the country.

Martial law was lifted in 1981, and Chun was (indirectly) elected President under a new constitution, which established the Fifth Republic.

By 1987, popular dissatisfaction with the government and mounting international pressure pushed Chun from office in advance of another revised constitution, which allowed direct election of the president for the first time.

Roh Tae-woo, a former army general who won the country's first free presidential election in 1987, further liberalized the political system and tackled corruption within the government.

Since the 1960s, the country has developed from one of Asia's poorest to one of the world's wealthiest nations. Today, South Korea is one of East Asia's most affluent countries, with an economy ranking just behind Japan and China. With most of the country covered by mountains, a majority of its population is clustered around the urban centers.

The capital of South Korea, Seoul, is home to more than 25 million people, or about 50 percent of the country's population.



## Interactive Discussion on Enhancing Trade & Investment Relations between India-Indonesia

The Consulate General of The Republic of Indonesia, Mumbai in association with The Vizagapatnam Chamber Of Commerce & Industry, Visakhapatnam organized an "Interactive Discussion on Enhancing Trade & Investment Relations between India-Indonesia" at Visakhapatnam to promote India-Indonesia Economic and Cultural relations.

Chief Guest Mr. Ade Sukendar, Consul General of the Republic of Indonesia in Mumbai stressed that Indonesia-India friendship and cooperation will intensify further in the years ahead with Indonesian business leaders extending their strong commitment and goodwill to further explore new opportunities as well as continue working with the Indian business leaders to enhance cooperation in all dimensions.

Mr D V Raju talked about the spirit of friendship between Indonesia and India and the strong will of both the countries to increase and develop cooperation.

Present on the occasion Mr Ferry S. Jacob, Trade Attache, Embassy of the Republic of Indonesia, New Delhi urged the Indian companies to visit the forthcoming major annual trade event "Trade Expo Indonesia 2019" scheduled to be held in Jakarta, Indonesia for the period October 16-20, 2019 to explore the trade and investment opportunities.

While Mr D Rizky Novihamzah, Director, Indonesian Investment Promotion Centre (IIPC), Abu Dhabi elaborated on the scope for Indian investors if looking forward to explore Foreign Direct Investment (FDI) opportunities in Indonesia, with information shared about Indonesian government had eased the process of the approvals for investors by introducing the online submission service (OSS) mechanism. He mentioned about the Tax allowance for manufacturing activities in Indonesia.

During the Interactive Session, the invitees received first-hand information about Indonesia's Trade, Tourism & Investment Opportunities. The event was attended by around 80 participants comprising of Members of Trade and Business Associations, business communities, travel and tourism industry and media personnel.

## V C C I E V E N T S

### Tax benefits offered by Indonesia

1. Investment allowance in the form of a reduction of net income by 30% of total investment; i.e., fixed capital (tangible assets) including land that is utilized for the company's primary activity. This allowance may be claimed at a rate of 5% each year over a six-year period from the date that the company starts to operate commercially.
2. Following the 2016 amendment, tax losses may be carried forward for more than 5 years but not more than 10 years, if the company fulfils the required conditions. Each condition gives one or two additional years to the carry forward.
3. Accelerated depreciation of tangible assets and accelerated amortization of intangible assets on the new investment and business expansion, with various benefit periods and depreciation rates.
4. Reduced tax rate of 10% or lower tax rate in accordance with the tax treaty for dividends paid to non-residents
5. Indonesia extends income Tax reduction / Exemption for 17 pioneer industries. (Details can be obtained from <https://www5.investindonesia.go.id/>)



# ONCE UPON A TIME IN VIZAGAPATAM

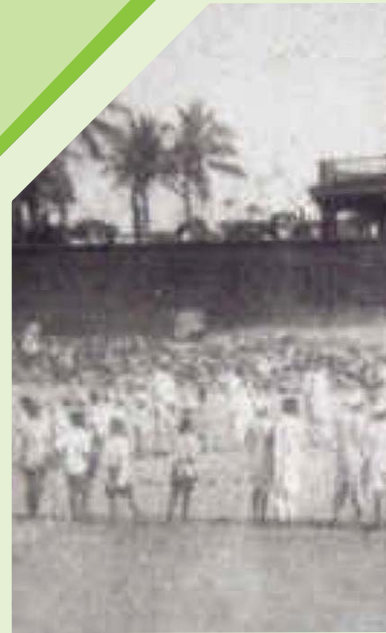
During the Independence movement of India, Vizag did its best as its part for contribution for a free India. Major stalwarts of Vizag for freedom struggle include, front runners - Tenneti Viswanadham, Alluri Sita Rama Raju, and strategic planners like Bhupathiraju Venkatapathi Raju, AV Bhanoji Row, Gode Narayana Gajapathi, and many more.

- The Freedom Movement here started with the Vandemataram Movement. In 1906 a Provincial Conference was held in Vizagapatam. Bipinchandrapal and N.S. Ramaswami attended and addressed the gathering at a public meeting held in Town Hall. Subsequently, another meeting was held in the Beach opposite Town Hall. Bhupathiraju Venkatapathi Raju chaired League provincial conference at Chennai.
- A Swadeshi Shop was opened and run by Marepalli Ramachandra Sastry.
- In 1916 a provincial Political Conference was held under the leadership of Bhupathiraju Venkatapathi Raju and Prabhala Lakshminarsimham.
- Sixth April 1919 was called the Satyagraha Day. Defying the Press Act, meetings were held in the Town Hall.
- In 1920 Town Congress Committee was formed with Kavigaru as President, Butchi Sundara Rao and Kothandaramaswamy as joint Secretaries, and Bangarayya as the Treasurer.
- In 1921 Mahatma Gandhi and Mohammed Ali stopped at Waltair on their way to Calcutta from Vijayawada AICC Section. With Gandhiji Mohammed Ali addressed the people gathered at Waltair Railway Station Platform. Mohammad Ali was arrested at Waltair, and the people became restive. Nationalist Muslim Razak was very much agitated and protested strongly at the arrests and also tried to prevent the police from taking away Mohammed Ali. At this stage Gandhiji and Butchi Sundara Rao pacified Razak by explaining to him the principle of Satyagraha and the spirit of non-violence.
- In August, 1922, the AICC met at Vizag, At that meeting Vallabai Patel and Vithalbai Patel were congratulated for the lead they have taken in the \*Flag Satyagraha\*. At the same session once again resolutions were passed concerning the safety of Indians who were living in foreign countries.
- Mahatma Gandhi visited Vizag for five times between (1921 and 1946) to promote his message of "Ahimsa".

Gandhiji addressed a large gathering on the Khaddar Movement on April 28, 1929, at the beach opposite the Town Hall. Women satyagrahis out beat the men in attendance. It was during this meeting that the Father of the Nation was moved when the eldest daughter of K.S. Gupta, K. Sarojini, who was barely 10 years old donated her golden bangle for the cause.

- In 1924 a Khadi Board was formed and the Board members were selected.
  - In 1925 Karra Seethramayya started the publication of \*Swashakti\* and Kothanda Ramaswami looked after the publication. And later Puripanda was taken it over the publication job and Ramaswami devoted more time for the production of Khadi.
  - In 1926 Khadi Board was replaced by Charaka Sangham and Kothada Ramaswami was put in charge. He developed the five Yarn Centres at Ponduru, Bonthalakoduru and other places.
  - In 1930 the Charaka Sangham's Khadi Bhandar was seized and sealed by the Government.
  - In April 1930 Salt laws were broken. A batch of five leaders, one woman leader (Marepalli Ramachandra Kavi, Digumarthi Venkata Ramaswami, Tenneti Vswanadham, Kolluru Suryam Gupta, Bhamidipati Chinayagananarayana Sarma, Digumarthi Janakibai) and large number of volunteers marched to Visakhapatnam to the beach in front of Town Hall and started manufacturing Salt.
  - A volunteer camp, congress Sibiram, was opened in the Woodyard street in the firewood sales depot owned by Tekumalla Seetharamaswami, just behind the Canadian Baptist Mission Church.
- Kavigaru was the first director. He was arrested with Tenneti, Ramaswami, gupta and Sarma. He nominated Pusapati Butchi Seetharama Raju, as the next director.
- As usual meetings were held and Salt was prepared in the congress Camp and on the beach and also in the district. Kandala Sarweswara Sastry, Mallimadugula Jagannadhra Rao and Dr. M.V. Krishna Rao planned to go to Balacheruvu and raid the Sald depots. Accordingly they did and three were arrested and sentenced and sent to prison.

## FREEDOM





Reports reached to Sitharama Raju, and inspite of his indifferent health, he at once came to Visakhapatnam and took control of the congress camp and he was immediately arrested with six other volunteers and sentenced. The congress camp was sealed.

- Early in the morning Janakibai with all the volunteers went in a procession giving slogans and singing national songs. All were arrested, sentenced and sent to jail.
- V.J. Gupta and Tekumulla Seetha Ramaswami were arrested for giving the Firewood Depot as congress camp.
- In 1932 during the second Satyagraha after the arrest of the National Leaders Kavi garu was the first violator and the Kapuganti Chidambaram was the second dictator. He was taken into police custody. He was very badly beaten with lathis and made to walk from Hindu Reading Room to the Town Police Station and later sent to jail.

## STRUGGLE IN VIZAG



- After the arrest of Digumarthi Venkataramaswami, his wife Janaki bai cam back to Vizag and took charge. In the discharge of her duties Ranganayakamma helped and assisted her very much.
- Janakibai with the help of a cyclostyle (photo copy) machine printed congress programes and information. In a few days she was arrested with Ranganayakamma, Bangaramma and few volunteers. Subsequently four or five batches of volunteers were arrested and sentenced.
- During the lull period people concentrated on the constructive programme. In Vizag Swadeshi Exhibitions were held every year. Only Hand made and hand spun cloth was allowed to be sold. Cottage Industries and home-made



articles were demonstrated and also such articles were sold. Ivory works for which Vizag was famous and Horn works, toys, and Hand-made paper were exhibited and sold. To open this exhibition and to deliver lectures prominent people from all the parts of India were invited. Important among those who visited vizag were K.T. Shaw and Dr. B.C. Roy. In the exhibition Uppala Lakshmana Rao and a Swiss lady Melly Sollingar, who had training in Sabarmathi Ashram, gave demonstration about Ginning, Gradding etc.

- In 1940 individual stayagraha was started. Jagannadharao and Kodavanti Brahmaji Rao and other offered Satyagraha and were arrested. They were sentenced and sent to Jail.
- During the \*Quit India\* movement the National Working Committee which met at Sevagram drafted the code of conduct. Along with all the leaders Tanneti and Rama Swami were arrested.
- A political news paper, cyclostyled, known as \*Vijaya Bheri\* was published and distributed by Kodavanti Brahmaji and Jagannadhra Rao. Cartoons were drawn by DV Pratap.
- The movement lasted till 1944 as the British Government used both the Police and army to suppress the movement. The Government gave a turn to twist the movement as a violent movement. in fact some violence did take place. On hearing the news, while Gandhiji was in jail he went on Fast denouncing violence in 1942. Quit India movement which was started by him was absolutely a non-violent movement.

## ET NOW PROGRAM

ET NOW - India's leading business channel from the Times Network organized an event on ET NOW LEADERS OF TOMORROW - VISAKHAPATNAM on 3rd May, 2019 and the discussion was focussed on "Vizag: SME Jewel of the East Coast". Mr. DV Raju had the honour to represent VCCI as a Panelist in the panel discussion on "Challenges & Opportunities for SME's in Vizag".



Mr. DV Raju mentioned that the Visakhapatnam- Chennai Industrial Corridor will create a network of Industrial nodes which will transform infrastructure boosting economic development on both land and sea. Mr. Vasudeva Thumati, CEO, Startup Moksha, Mr. Akash Sinha, Co- Founder , Wellness Hub, Mr. KVV Raju, CEO, Granuel OmniChem, Mr. Ravi Eswarapu, CEO, Schemax Tech were the other panelists in the panel discussion.



Micro, Small & Medium enterprises are the backbone of any nation and Indian MSMEs with their innovation, passion and resilience are today attempting to be forerunners in global markets. With the Central government launching ambitious initiatives like Make in India Skilling India, Digital India and Start UP India, the opportunity is indeed immense for MSMEs to carve a niche for themselves and contribute further to the economy. ET Now endeavour is to make the voice of every MSME heard in India, to celebrate their passion and success and help them scale up to the next level.

ET Now celebrated this spirit of entrepreneurship at a gala event on 3rd May, 2019 at Visakhapatnam. The event was attended by MSMEs, Start up entrepreneurs, policy makers and academia. The entire program subsequently was telecast by ET Now national channel

## CSR PROGRAMME

ITDA PO has approached VCCI members seeking help for the needy people under the CSR programme.

With an objective to provide transport facility to pregnant women, infants, children and other health emergencies in tribal area of Paderu region, our esteemed member M/s KR & SONS, the saviour of tribal people, very graciously came forward to donate a very advanced ambulance equipped with all necessary facilities at a cost of over 13 lakhs. The ambulance was handed over to ITDA officials on 4th April 2019 at the premises of KR & Sons.

Mr D V Raju along with the other Executive Committee Members present over there heartily congratulated the family of KR & Sons who have a great legacy of serving the communities in need and are known for their compassion and philanthropy. Other government officials along with the health officers of the region were also present at the occasion.

What an incredible thing of sharing and caring that nothing in the world can give - SATISFACTION.





# VCCI

## YOUTH WING

Youth play a major role in the growth and expansion of any organisation. As a first step towards strengthening the VCCI, the Executive Committee deliberated on ways to bring in the younger generation into its fold, found out what other Chambers were doing in this regard and finally resolved that a VCCI Youth Wing was the best way forward. The responsibility of forming the Youth Wing was given to the VCCI Vice President Mr. Kankatala Mallikarjunarao who co-opted another Executive Committee member Mrs. Poonam Shah to help him. The Vice President with the help of the other EC members identified around 40 young entrepreneurs - young ladies and men, below the age of 40 years - who are actively involved in business. These young business people were called for a meeting. All of them showed a great deal of enthusiasm and promised commitment of working towards the aims and objectives of the VCCI. Several potential youth wing members were identified to be inducted as charter members into The VCCI Youth Wing that will be inaugurated on 17th June after the VCCI General Body meeting.

### Interactive meeting with **Mr M V V Satyanarayana,** Hon'ble Member of Parliament, Visakhapatnam

The Vizagapatnam Chamber of Commerce & Industry organised an **Interactive meeting with Mr. M V V Satyanarayana**, Hon'ble Member of Parliament, Visakhapatnam on **03 June 2019** at Visakhapatnam.

**Mr D V Raju** in his welcome remarks mentioned about the importance of Business, Society & Government going hand in hand for the overall growth of the economy.

**Mr G Veera Mohan** stressed on the connectivity issue between Visakhapatnam and other major cities of the country. There is a need for speedy resolution to this issue as many of the airlines are eager to operate from Visakhapatnam.

Members of the Chamber raised concerns about the issues faced by the business community both in ease of doing business & continuing business. They briefed about the issues in Real Estate, Tourism, Retail, Logistics IT, Food Processing & many more. Members also urged to work closely with the Central Government for Women Empowerment & Welfare as there are a lot of schemes for Women.

Addressing the august gathering, the Hon'ble Member of Parliament told that the State Government will fully support the industry & actively engage with them to understand their



concern & address their issues. He also told that every business should prosper for the conducive growth of Andhra Pradesh in general & Visakhapatnam in particular.







VCCI President **Mr. D.V. Raju** met the newly elected Minister of Tourism, Culture and Youth Advancement **Sri Muttamsetti Srinivasa Rao** and conveyed wishes on his birthday.

## Inviting inputs from members for proposed new IDP

The Andhra Pradesh Industrial Development Policy (IDP) for 2015 to 2020 was prepared by AP Government in consultation with stake holders like CII, FAPSIA, FAPCCI, A.P. Spinning Mills Associations, ALEAP, etc. As this policy is coming to an end, the Hon. Chief Minister of AP is planning to bring out a new IDP.

The existing IDP did not serve the purpose due to many policies that were not practical. Lot of issues relating to industries and trade were not addressed properly. VCCI is planning to submit our members view points to the Government. The members are requested to share their views and suggestions in writing and submit the same before 30th June. Member's inputs will help us to take the issues to the notice of the Government to enable them to know the difficulties and loopholes in the existing IDP and bring out a policy that will help the growth of industries in AP.

## VCCI in the Press

03 VISAKHAPATNAM TUESDAY 04.06.2019

### City MP assures of govt support for industry

Vizag Chamber of Commerce and Industry raised issues faced by business community in ease of doing business

**EXPRESS NEWS SERVICE**  
@ Visakhapatnam

VISAKHAPATNAM MP MVV Satyanarayana on Monday assured of the State government's full support for the development of industrial sector in and around the Port City limits. The Vizagapattam Chamber of Commerce and Industry (VCCI) has organised an interactive meeting with the MP here on Monday.

In this regard, VCCI president D.V. Raju welcomed the chief guest and others. In his welcome remarks, Raju mentioned about the importance of business, society and the government going hand in hand for the overall growth of the State's economy.

VCCI secretary G Veera Mohan spoke about the connectivity issue for which Visakhapatnam is facing competition as well as the need for speedy resolution to this issue as many of the airlines are eager to operate out of Visakhapatnam.

In this connection, members of the chamber raised concern about the issues faced by the business community both in ease of doing business and continuing business. They briefed

about the issues in real estate, tourism, retail, logistics IT, food processing and many more. They also urged to work closely with the Central government for women empowerment and welfare as there are a lot of schemes for women. Addressing the gathering, MVV said the State government will fully support the industry and will meet with them to understand the industrialists' concerns and address their issues.

He also told that every business should prosper for the conducive growth of the State in general and Visakhapatnam in particular.

Later, he said Chief Minister Nara Chandrababu Naidu had promised to create a welfare fund for advocates with ₹100 crore.

Addressing the advocates at the Bar Association, Satyanarayana said health cards would also be issued to all of them and necessary facilities will be provided for them at courts. He said he was grateful to the members for electing him.

Satyanarayana was received by GM Reddy and other leaders of the Bar Association. President of Forum of Legal Professionals and senior advocate Kuppili Marudhar said that they faced parking problem in the district court.

He suggested the veterinary hospital, located next to the court be shifted to Hanumanthawaka and entire place be used for parking and establishment and construction of more courts in the city. He also said an auditorium should be constructed to arrange seminars and meetings for the benefit of the advocates.

Bar association legal cell convener MK Reddy, secretary Kondababu, bar council members P Narasimha Rao and Krishna Mohan participated in the meeting.

## Membership drive

Every organisation needs new members in order to be vibrant and active. New members introduce new ideas, bring fresh perspectives, and extend the organisations reach in the community. To reach out to the business community, the VCCI is starting a membership drive and planning to set up a dedicated help desk in the VCCI office. We request all the members to take part in this initiative and strengthen the VCCI by introducing new members to this nine decades old organisation that is working for the welfare of the business community. For details one can contact our office or visit VCCI website.



ఎంపీ ఎంవీవీ సత్యనారాయణను సన్మానిస్తున్న చాంబర్ ఆఫ్ కామర్స్ ప్రతినిధులు

### నగరాభివృద్ధికి కృషి చేస్తా

ఎంపీ ఎంవీవీ సత్యనారాయణ

సిరిపురం, జూన్ 3: విశాఖ నగరాన్ని మరింత అభివృద్ధి చేసేందుకు తనవంతు కృషి చేస్తానని విశాఖ ఎంపీ ఎంవీవీ సత్యనారాయణ అన్నారు. సోమవారం సిరిపురం దత్తవారిండ్లలో చాంబర్ ఆఫ్ కామర్స్ ప్రతినిధులు ఆయనను ముసంగా సన్మానించారు. ఎంపీ సత్యనారాయణ మాట్లాడుతూ తనకు విశాఖతో విడదీయలేని అనుబంధ ముందన్నారు. తొలిసారి ప్రత్యక్ష రాజకీయాల్లోకి వచ్చానని తొలి ప్రయత్నంలోనే విశాఖ ప్రజలు లోకసభకు ఎన్నుకోవడం ఆనందంగా ఉందన్నారు. కార్యక్రమంలో చాంబర్ ఆఫ్ కామర్స్ ఇండస్ట్రీ అభ్యర్థుడు డీపీ రాజు, కార్యదర్శి జీ వీరమోహన్, ఉపాధ్యక్షులు కంకటాల మల్లిక్, కోశాధికారి వినశీష్, బోర్డు డైరెక్టర్లు రోనాల్డ్ విలియమ్స్, పీఎల్కే మూర్తి, రాజగోపాల్ చౌదరి, హానమ్ షా, డీటీ రాజు, పవీ మనీషరాయ్, సుంకరి రవింద్ర పాల్గొన్నారు.



## Simplification of Labour laws

Aimed at helping investors and accelerating growth, the Central Government is planning a new labour legislation that would merge 44 labour laws under four categories— wages, social security, industrial safety & welfare, and industrial relations.

All major labour unions in the country were consulted by the government for formulating the new labour laws and the decision has been taken at an inter-ministerial meeting chaired by Home Minister Amit Shah and attended by Finance Minister Nirmala Sitharaman, Labour Minister Santosh Gangwar, Commerce and Railway Minister Piyush Goyal and others.

Shortly the draft bill will be discussed in the Union Cabinet. After the cabinet's approval, it will be introduced in the coming session of Lok Sabha, possibly in the second week of the coming Parliament session. Hope the new legislations will be business friendly and help the growth of Indian economy.



## MEMBERS RECGNITION

### 1. M/s. Fluentgrid Limited

- ✧ Best Exhibitor Award in the Second Apex Conference for the CEOs of Smart Cities
- ✧ Mr. Murali Krishna Gannamani, Managing Director and CEO, Limited featured in India's Top 100 Great People Managers 2019 – Survey by Great Manager Institute and Forbes India

### 2. M/s Manoj Vaibhav Gems N Jewellers Pvt. Ltd.

- ✧ Ranked among TOP 50 Companies having Great People Manager in India through "Great People Manager Study (GPMS) 2019" By Great Manager Institute (GMI) Forbes India

## NEW MEMBERS OF VCCI TEAM

COMPANY NAME	BUSNIESS into
Loto Vignan Technology Pvt Ltd	Information Technology
Prathishtia Business Solutions Pvt Ltd	Manufacturing of Oats & Aqua Fina Water
Coastal Aqua Pvt Ltd	Manufacturer and exports of Shrimps
Sant Carriers Pvt Ltd	Transportation
The Presidential School	Education
Centre for Management & Information Technology	Education

All the members are requested to get their address updated with the association in order to ensure timely delivery of magazine also your contact details for speedy communication.

## THE VIZAGAPATAM CHAMBER OF COMMERCE & INDUSTRY

2<sup>nd</sup> Floor, 206 & 207, Dutt Island Complex, 10-1-47, Siripuram junction, Visakhapatnam-530003

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Instagram : [www.instagram.com/vizagapatamchamberofcommerce](http://www.instagram.com/vizagapatamchamberofcommerce)

Twitter : [twitter.com/VCCI14](https://twitter.com/VCCI14)

Web : [www.vizagchamber.com](http://www.vizagchamber.com)

## Awards Press Meet

VCCI organised a press conference on 4th May 2019 inviting the media houses to inform corporates and Entrepreneurs about the VCCI Excellence Awards 2019. During the press conference the Vice President Mr. Mallik and Director VCCI Mr. Ravi Godey addressed and briefed the press persons in detail about the award function and also requested the press to publicise the awards in the various categories .



**వీసీసీఐ పురస్కారాలకు దరఖాస్తులు ఆహ్వానం**

వీసీసీఐ, మే 4 : వైశాఖపట్నం ఛాంబర్ ఆఫ్ కామర్స్ ఇండస్ట్రీ (వీసీసీఐ) ప్రధానం చేసే పురస్కారాలకు దరఖాస్తులు ఆహ్వానిస్తున్నట్లు వీసీసీఐ అధ్యక్షుడు డీపీ రాజు తెలిపారు. సీనియర్ పురస్కారాలకు దరఖాస్తులు చేసేందుకు ఛాంబర్ ఆఫ్ కామర్స్ ఇండస్ట్రీ కార్యాలయంలో శనివారం ఏర్పాటు చేసిన విశేష కార్యక్రమంలో ఆయన మాట్లాడుతూ గతేడాది తమ సభ్యుల వద్ద నుంచి మూల్యమే దరఖాస్తులు స్వీకరించి ఏడు విభాగాల్లో పురస్కారాలు అందించామన్నారు. ఈ ఏడాది విభాగాల్లో వ్యాపార రంగంలో ఉన్న వారు ఎవరైనా దరఖాస్తు చేసుకోవచ్చన్నారు. ఈ పురస్కారాల ప్రధానోత్సవం జూన్ 17న రాత్రి హోటల్లో అయిదున్నూరు ప్రముఖ వ్యాపారవేత్త జీవించే గ్రూప్ వైర్లెస్ గ్రూపు మల్టీ కార్పొరేషన్ ముఖ్య అతిథిగా హాజరు కానున్నట్లు తెలిపారు. దరఖాస్తులు సీనియర్లలోని దత్త బాంబాన్ 2వ అంతస్తులోని తమ కార్యాలయం, ఫోన్ నెంబర్ 0891-2502154, వైశాఖపట్నం బస్ స్టేషన్ వెబ్ సైట్ ద్వారా పొందవచ్చని తెలిపారు. 2018 వీసీసీఐ ఎగ్జిక్యూటివ్ అవార్డులు ఛాంబర్స్ టెర్మాల్, సీపిఎస్, పార్వా, లాజిస్టిక్స్

సమన్వయంలో మాట్లాడుతున్న డీపీ రాజు, పక్కన కె.మల్లికార్జునరావు, వీరవేణురావు, రవి గోడే

మొత్తం ఐదు రంగాల్లో 14 కేటగిరీల్లో పురస్కారాలు అందజేయ నున్నట్లు తెలిపారు. దరఖాస్తులను మే 15ల్లో సమర్పించాల న్నారు. ఈ సమావేశంలో వీసీసీఐ కమిటీ చైర్మన్ కె.మల్లికార్జునరావు (కంకటా మల్లిక్), కార్యదర్శి జీవీరమాన్, రవి గోడే తదితరులు పాల్గొన్నారు.

Sun, 05 May 2019  
https://epaper.andhrarajyothy.com/c/39272907

**Vizag Chamber awards on June 17**

**PNS VISAKHAPATNAM**

The Vizagapatnam Chamber of Commerce and Industry will present its annual excellence awards on June 17. Grandhi Mallikarjuna Rao, chairman of GMR Group will be the chief guest.

DV Raju, President of the Chamber said Visakhapatnam is the main economic hub of the State. Last year, it thought that it would be appropriate to recognize corporates, institutions, entrepreneurs and individuals for their outstanding achievements and their contribution in developing the economy of Visakhapatnam.

VCCI excellence awards in 2018 and gave awards to various organisations in different sectors. Now the Chamber has invited industry, information technology, seafood, logistics, pharma sector and

The firm/company should comply with statutory laws of the State of Andhra Pradesh and the country.

An independent five member jury will select the winners from the applications received under the various categories and announce the winners.

The last date for receipt of applications is May 15. Applications can be sent to VCCI office, 2nd floor, Dutt Island, Sripuram.

Details can be had on Tel Nos. 08912502154/8897-305931.

G. Veeramohan, Secretary, K. Mallikarjuna Rao (Kankatalla Mallik) and Ravi Godey, Director, VCCI were present at the press briefing.

## Profile of Sri. GRANDHI MALLIKARJUNA RAO

Group Chairman, GMR Group



GM Rao, a mechanical engineer, is the Founder Chairman of the GMR Group, the global infrastructure developer. Born in Rajam in the Srikakulam district of Andhra Pradesh in India, GM Rao ventured into business starting with a single jute mill in 1978. Since then, till before India's economic liberalization, circumstances compelled him for opportunity driven business building. He entered 28 businesses as a serial entrepreneur and exited most of them with the opportunities thrown up by the opening up of the Indian economy in the early 1990s. As a part of the post-liberalization generation of entrepreneurs, his moves became entirely strategy driven and focused on long term objectives GMR Group exiting some of the highly attractive businesses of banking, insurance, software, breweries, jute and sugar. In his long journey, GM Rao evolved from a student leader, to a trader, to a manufacturer, to a banker, to an infrastructure developer. Over the last 4 decades he has successfully established GMR Group, as one of the most recognized brands in the country, creating national infrastructure assets of global scale and world-class quality, creating new benchmarks. The Group is now well diversified and professionally managed infrastructure developer with focus on Airports, Energy, Transportation and Urban Infrastructure including SEZs. Received the Infrastructure Person of the Year award at the Infrastructure Journal Award Ceremony held in London. He was also chosen as the 'Entrepreneur of the year' at the Economic Times Awards for Corporate Excellence 2006 - 07, apart from numerous other awards and public recognitions throughout his career. He has served on the very prestigious Central Board of Directors of Reserve Bank of India (RBI) from year 2011 to 2015.



The Vizagapatam Chamber of Commerce & Industry (VCCI) instituted the Excellence Awards in 2018 to recognise Corporates, Institutions, entrepreneurs and individuals for their outstanding achievements and their contribution to the economy and industry of Visakhapatnam district, and to support the business community.

# VCCI EXCELLENCE AWARDS 2019

The VCCI EXCELLENCE AWARDS were planned in 12 categories in 5 fields of business.

The awards were finalized in the below categories

#### INDUSTRY-

1. Small Scale Industries
2. Medium Scale Industries
3. Large Scale Industries

#### DIGITAL TECHNOLOGY- IT

1. Digital Technology Small Scale
2. Digital Technology Large Scale

#### LOGISTICS

1. Highest Volume in Bulk Cargo Handling
2. Highest Volume in Non-Bulk Cargo
3. Best Customs House and Shipping Agents

#### SEAFOOD

1. Best Growth Strategy and Highest Turnover
2. Best All Round Performance
3. Innovation and Value Added Product

#### PHARMA

1. Pharma Company of the Year in Operational Excellence Awards

The awards were open to VCCI members and also non-members of VCCI for all the categories.

An independent five member jury will select the winners from the applications received under the various categories and announce the winners.

- **Prof. P Chandra Sekhar**, Director, Indian Institute of Management - Visakhapatnam
- **Sri. Prabhir Raychaudhury**, Director, Rashtriya Ispat Nigam Limited (RINL), Visakhapatnam
- **Sri. Rvs Rudraraju**, Director, RHI Clasil Pvt Ltd, Visakhapatnam
- **Sri. Ramalingeswara Raju**, General Manager, District Industry Centre, Visakhapatnam
- **Sri. KSMK Murthy**, Chartered Accountant, Murthy Associates, Visakhapatnam

VCCI awards will be presented on **17th June 2019**.

**SRI. GRANDHI MALLIKARJUNA RAO**,

Chairman of GMR Group will be the Chief Guest after AGM



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